# PFM FINANCIAL ADVISORS LLC

# AGREEMENT FOR FINANCIAL ADVISOR SERVICES

This agreement, made and entered into this day of and you can you will be a support of the "Client" of "Township") and PFM Financial Advisors LLC, (hereinafter called the "Financial Advisor" or "PFM") sets forth the terms and conditions under which the Financial Advisor shall provide services.

WHEREAS, Client is desirous of obtaining the financial advisory services of an advisor to assist in implementing the Client's strategic plan to enter into a public/private or public/public partnership or asset sale relating to the Client's sewer system.

WHEREAS, PFM is capable of providing the necessary financial advisory services.

NOW, THEREFORE, in consideration of the above mentioned premises and intending to be legally bound hereby, Client and PFM agree as follows:

#### I. SCOPE OF SERVICES

PFM shall provide financial advisory services including but not limited:

# Phase 2 Services

1) Transaction Preparation & Execution services as shown in Exhibit A

# Phase 3 Services

1) Lead Client and transaction team through the closing process as shown in Exhibit A

## II. WORK SCHEDULE

The services of the Financial Advisor are to commence as soon as practicable after the execution of this Agreement and a request by the Client for such service.

#### III. FINANCIAL ADVISORY COMPENSATION

For the services described, PFM's professional fees and expenses shall be paid as follows:

# Phase 2 Services

PFM shall apply the hourly rates as listed below and defer those costs associated with Phase 2 until the successful closing of a transaction. If the transaction does not close, PFM will waive all Stage 2 fees.

Hourly Rate for Professionals
Managing Director \$350.00
Director \$ 300.00
Senior Managing Consultant/Senior Analyst \$ 250.00
Analyst \$ 225.00
Managing Associate/Associate \$ 150.00

# Phase 3 Services

Upon successful closing of the transaction, PFM will charge a fee not to exceed 0.70% applied to the final closing price. Similar to Phase 2, if the transaction does not close, there will be no fee charged for Phase 3.

# Reimbursable Expenses

In addition to fees for services, PFM will be reimbursed for necessary, reasonable, and documented out-of-pocket expenses incurred, including: travel, meals, lodging, telephone, mail, and other ordinary cost and any actual extraordinary cost for graphics, printing, data processing and computer time which are incurred by PFM.

# IV. TERMS AND TERMINATION

This agreement shall remain in effect unless canceled in writing by either party upon thirty (30) days written notice to the other party.

#### V. NON-ASSIGNABILITY

PFM shall not assign any interest in this Agreement or subcontract any of the work performed under the Agreement without the prior written consent of the Client.

# VI. INFORMATION TO BE FURNISHED TO THE FINANCIAL ADVISOR

All information, data, reports, and records in the possession of the Client necessary for carrying out the work to be performed under this Agreement shall

be furnished to the Financial Advisor and the Client shall cooperate with the Financial Advisor in all reasonable ways.

## VII. NOTICES

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All notices given under this Agreement shall be in writing, sent by registered United States mail, with return receipt requested, addressed to the party for whom it is intended, at the designated below. The parties designate the following as the respective places for giving notice, to-wit:

## **TOWAMENCIN TOWNSHIP**

1090 Troxel Road Lansdale, PA 19446

Attention: Robert Ford, Township Manager#

# PFM FINANCIAL ADVISORS LLC

213 Market Street Harrisburg, PA 17101

Attention: Scott Shearer, Managing Director

# VIII. TITLE TRANSFER

All materials prepared by PFM pursuant exclusively to this Agreement shall be the property of the Client. Upon termination of this Agreement, Financial Advisor shall deliver to the Client copies of any and all material pertaining to this Agreement.

# IX. FINANCIAL ADVISOR'S REPRESENTATIVES

The Client has the right for any reason to request PFM to replace any member of the advisory staff. Should the Client make such a request, PFM shall promptly suggest a substitute for approval by the Client.

## X. INSURANCE

PFM shall maintain insurance coverage with policy limits not less than as stated in Exhibit B.

## XI. INDEPENDENT CONTRACTOR

The Financial Advisor, its employees, officers and representatives at all times shall be independent contractors and shall not be deemed to be employees, agents, partners, servants and/or joint venturers of Client by virtue of this Agreement or any actions or services rendered under this Agreement.

## XII. ENTIRE AGREEMENT

This Agreement represents the entire agreement between Client and PFM and may not be amended or modified except in writing signed by both parties.

IN WITNESS THEREOF, the Client and Financial Advisor have executed this Agreement as of the day and year herein above written.

ATTEST: TOWAMENCIN TOWNSHIP

By: Aller

(Witness) Secretary

Chairman

DATE: 1/13/202/

ATTEST: PFM FINANCIAL ADVISORS LLC

Scott Shearer

DATE: 1/13/2021